



The Netherlands British Chamber of Commerce

Annual Report 2000

The Netherlands British Chamber of Commerce

established in London on April 16, 1891,
incorporated in 1958, the name amended in 1971

registered in England under N°. 82384
company limited by guarantee and not having a share capital

registered office:

'The Dutch House'
307 High Holborn
London WC1V 7LS
ENGLAND

*secretariat, membership
information*

tel: 020 - 7242 1064
fax: 020 - 7831 4831

*trade missions &
other projects*

tel: 020 - 7831 9657
fax: 020 - 7831 4831

email: nbcc@btinternet.com
nbcc web site: www.nbcc.co.uk

netherlands office

information and bussiness development

'Oxford House'
NZ Voorburgwal 328L
1012RW Amsterdam

tel: 020 - 421 7040, fax: 020 - 421 7003

email: nbccnl@btinternet.com
nbcc web site: www.nbcc.co.uk



©nbcc2001

editorial, graphics, lay-out, typesetting, prepress and production
The Netherlands British Chamber of Commerce

Notice of Annual General Meeting

Hereby is given notice

that the **110th Annual General Meeting of
The Netherlands British Chamber of Commerce**
will be held at the offices of ING UK, 60 London Wall, London EC2, England
on September 20, 2001 at 16:45 hours,
followed by a reception for members and guests sponsored
by the Management of ING UK

AGENDA

1. to confirm the minutes of the 109th Annual General Meeting held on January 30, 2001 at 'Het Rosarium in Het Amstelpark' in Amsterdam (*DOC-1*)
2. to note the Auditors' report (*DOC-3, page 3*)
3. to receive and, if deemed appropriate, to adopt the Report of the General Council and the Financial Statements for the year ending December 31, 2000 (*DOC-2 & DOC-3*)
4. to note the resignation of *Mrs Susanna Smart (Reed Elsevier)* and *Robert J W Walvis (Shell Int. Petr.Co. Ltd)* as members of the General Council
to elect as members of the General Council, *Alan M Jones (LeBoeuf Lamb Greene & MacRae)*, *André A D King (A&A Associates)*, *Jan A de Kreij (DKR Advisors bv)*, *Joop C Krenning (Clareville BV)* and *Philip H Paterson (Boekel de Nerée)*, who retire by rotation, all have offered themselves for re-election
to confirm the co-option of *John C Pollock (Ernst & Young)* as member of the General Council
to appoint *Mrs Catherine Bradley (British Embassy, Den Haag)* and *Henk W Swarttouw (Royal Netherlands Embassy, London)* as hon. observers at Council meetings
5. to appoint two Patrons; *Their Excellencies Willem O baron Bentinck van Schoonheten (Netherlands Ambassador, London)* and *Colin Budd CMG (British Ambassador, Den Haag)* have offered to serve
6. to appoint a President, *Richard JA de Lange (Royal Philips Electronics)* and two Vice-Presidents, *Robert B Brooke (Int. Shakespeare Globe Centre Ltd)* and *Jacques H Schraven (VNO-CNW)*; all have offered to serve
7. to appoint *William H Davidson* as a Vice-President for Life in recognition of rendering services of outstanding merit for over 25 years as a member of the General Council
8. to appoint Auditors for the current year
9. to transact any other business which may be dealt with at an Ordinary General Meeting

London, August 21, 2001

By order of the General Council

Alan M Jones
Hon. Secretary

Note:

Any member entitled to vote at the above meeting may appoint a proxy to attend and vote in his stead. Any proxy so appointed need not be a member of the Chamber. The prescribed instrument appointing a proxy can be obtained from the registered address of the Chamber in London and shall be deposited at the registered address of the Chamber in London not less than 48 hours before the time appointed for holding the above meeting.

The General Council

August 21, 2001

PATRONS

HE Willem O baron Bentinck van Schoonheten Netherlands Ambassador, London ✦
HE Colin Budd CMG *(invited June 28, 2001)* British Ambassador, Den Haag ✦

PRESIDENT & VICE-PRESIDENTS

Richard J A de Lange *President* Royal Philips Electronics ✦
Robert B Brooke *Vice-President* Int. Shakespeare Globe Centre Ltd ✦
Arie P de Geus *Vice-President (retires September 20, 2001)* London Business School ✦
Jacques H Schraven *Vice-President* VNO - NCW ✦

OFFICERS OF THE GENERAL COUNCIL

Theo M M Gremmen *Chairman* Urenco Ltd
Alan M Jones *Hon. Secretary* LeBoeuf, Lamb, Greene & MacRae ✦
Joop C Krenning *Hon. Treasurer* Clareville BV ✦

MEMBERS OF THE GENERAL COUNCIL

Michael J Cornish Océ (UK) Ltd
Richard C Greenhalgh Unilever
David Jordan Royal Philips Electronics
André A D King A & A Associates ✦
Jan A de Kreij DKR Advisors bv ✦✦
Floris J van Pallandt KLM uk
Philip H Paterson Boekel de Néree
John C Pollock *(co-opted June 28, 2001)* Ernst & Young
Mrs Susanna J Smart *(retires September 20, 2001)* Reed-Elsevier
Paul H A M Verhaegen Rotterdam Business School
Robert J W Walvis *(retires September 20, 2001)* Royal Dutch Shell
Ian E Wilson Corderoy International Ltd

Hon. Observer at Council meetings

Mrs Catherine Bradley British Embassy, Den Haag ✦

AUDITORS

KPMG

8 Salisbury Square, London EC4V 3PD

✦ member executive committee

✦✦✦ chairman executive committee

✦ no vote at meetings

Minutes 109th Annual General Meeting

The 109th ANNUAL GENERAL MEETING was held 'The Rosarium in Het Amstelpark' in Amsterdam on January, 2001 at 16:45 hours.

CHAIRMAN: Theo M M Gremmen

ATTENDANCE: The chairman opened the 109th AGM at 16:45 hours, welcoming all present.

34 members attended; additionally 16 valid proxies, representing 7 members in Britain and 9 members in The Netherlands, were received from members appointing the Hon. Secretary or others as their representative.

AGENDA:

1. To confirm the minutes of the 108th annual general meeting

The minutes of the 108th Annual General Meeting, having previously been circulated, were taken as read and unanimously approved as a true record of the meeting. They were signed by the Chairman.

2. Report of the Auditors

The Chairman asked the auditor whether he had any further comments concerning the auditor's report (DOC-3, page: 3).

The auditor had nothing to add and the report was unanimously accepted by the meeting.

3. To receive and, if deemed appropriate, to adopt the Chairman's Report and the Financial Statements for the year ending December 31, 1999 (*DOC-2 & DOC-3*)

The chairman announced that he would first make an important statement. He mentioned that because the contract with the Netherlands government to provide first-line trade information had come to an end one year earlier than expected, i.e. on December 31, 2000, the NBCC expects a considerably reduced income in 2001.

To secure the future of the NBCC the General Council had decided that to continue, expenditure had to be drastically reduced. This had led to a unanimous Council decision to make all staff in the London office involuntarily redundant.

As the NBCC does not have sufficient capital to finance the redundancies, companies on the General Council had been asked to make a voluntary one-off financial donation to assist with these statutory redundancy payments, as well as to provide the NBCC with sufficient funds to continue as a going concern. The Netherlands government had also promised to provide the Chamber with a number of trade-promotional projects on a reducing fee-based scale. However to prevent an acute knowledge and skills shortage in the UK office former London based staff members might be re-employed on new terms or as part-time consultants.

Although the day-to-day running of the Chamber will be transferred to the NBCC office in Amsterdam, to comply with English law and art. 5 of the Chamber's articles of association the registered office will remain in London.

The chairman then proposed to the meeting to authorise the General Council to execute the re-organisation proposed and, suggesting that the previously circulated report and accounts be taken as read, recommended the adoption of the Chairman's Report and the Financial Statements for the year ending December 31, 1999. He asked whether any member present had questions about the re-organisation, the report or the accounts.

There being no questions the chairman proposed that they be adopted. Mr Willem v d Toorn of W&S Nederland bv seconded the proposal, which was unanimously carried by a show of hands.

4. To note the resignation of *Robert B Brooke (Int. Shakespeare Globe Centre Ltd)*, *William H Davidson (C3 Caledonia plc)*, *Jean-Paul Struyve (KLM Royal Dutch Airlines)* and *John C Pollock (Ernst & Young)* as members, and *Ronald Brouwer (Kon. Nederlandse Ambassade, London)* as an hon. observer of the General Council

to elect as members of the General Council, *Theo M M Gremmen (Urenco Ltd)*, *Alan M Jones (LeBoeuf Lamb Greene & MacRae)*, *André King (A&A Associates)*, *Jan A de Kreij (DKR Advisors bv)*, *Joop C Krenning (Clareville BV)* and *Philip H Paterson (Boekel de Nerée)*, who retire by rotation and have offered themselves for re-election

to confirm the co-option onto the General Council of *Floris J van Pallandt (KLM uk)*

to appoint *Mrs Catherine Bradley (British Embassy, Den Haag)* as an hon. observer at meetings of the General Council

The chairman suggested a block vote for the group of members of the General Council due to retire by rotation and offering themselves for re-election and to include the co-option and appointment to the General Council. This was agreed upon and the chairman proposed the re-election, co-option and appointment of the persons nominated to the General Council.

Mr Jan Landsaat of Sun Electric Systems seconded this proposal, which was unanimously carried by a show of hands.

5. To appoint two Patrons, *Their Excellencies Dame Rosemary Spencer DCMG (British Ambassador, Den Haag)* and *Willem O baron Bentinck van Schoonheten (Netherlands Ambassador, London)* have offered to serve.

The chairman proposed the appointment of Their Excellencies as Presidents. The proposal was seconded by Mr I Wilson of Corderoy International and was unanimously accepted by a show of hands.

6. To appoint a President, *Richard JA de Lange (Royal Philips Electronics)* and to appoint three Vice-Presidents, *Robert B Brooke (Int. Shakespeare Globe Centre Ltd)*, *Arie P de Geus (London Business School)* and *Jacques H Schraven (VNO-CNW)*; all have offered to serve.

The chairman proposed the appointment of the persons mentioned. The proposal was seconded by Mr Bill Loftus of Renthouse International bv and was unanimously accepted by a show of hands.

7. To appoint Auditors for the current year.

The chairman proposed the appointment of KPMG as auditors of the Chamber and to hold office until the next Annual General Meeting at which accounts are laid before the Chamber and to delegate to the Executive Committee to fix their fee for the current year.

Mr Joop C Krenning of Clareville BV seconded the proposal which was unanimously carried by a show of hands.

8. To transact any other Business which may be dealt with at an Ordinary General Meeting.

The chairman asked whether any member wished to raise any other business.

On behalf of the members Mr Willem den Hartog of Udink & De Jong proposed a vote of thanks to the Presidents, Vice-President, the General Council and the staff of the Chamber for their dedicated work in promoting the members' interests. The proposal was seconded by Mr Jan Landsaat of Sun Electric Systems and unanimously accepted.

There was no other business.

The chairman thanked Mr Karel Wagenaar of W&S for providing the excellent accommodation and for sponsoring the reception. The chairman closed the meeting at 17:10 hours.

Report of the General Council

FINANCES

The NBCC has ended the year under review with a deficit of £37,660. The main item which had a major impact on the results of the Chamber in 2000, was that 'the Delegated Task' contract with the Dutch Government, generated considerably less income than in previous years, due to a further decrease of the number of trade enquiries, for which the Chamber is remunerated by the Netherlands Government. Also both service income and membership fees fell below the expectations.

As the year was proceeding the General Council became aware of the consequences these facts would have on the Chamber's existence. This led to a resolution by the General Council to restructure the Chamber in order to maintain a going concern situation.

The most important decision taken was to downsize the London office of the NBCC, where all staff members were made involuntary redundant.

Secondly it was felt that a capital injection was needed to take the Chamber forward.

Subsequently an appeal was made to the companies represented on the General Council to make a one-off financial contribution. It was very gratifying that this request resulted in donations totalling £58,000.

MEMBERSHIP OF THE GENERAL COUNCIL

The British Ambassador at Den Haag, Her Excellency Dame Rosemary Spencer DCMG and the Netherlands Ambassador in London, His Excellency Willem O baron Bentinck van Schoonheten, were appointed Patrons.

Mr Richard J A de Lange was appointed President and Messrs Robert B Brooke, Arie P de Geus and Jacques H Schraven were appointed Vice-Presidents.

In March 2001 Dame Rosemary retired as Ambassador at Den Haag and as Patron of the Chamber. She was succeeded by His Excellency Colin Budd CMG as Patron of the Chamber.

After 20 years of service to the Chamber as chairman and later vice-president Arie de Geus has decided to step down at the next AGM.

The Council is grateful for their practical advise and assistance while holding office.

During the year Mr Floris J van Pallandt (KLM uk) was co-opted onto the Council and duly elected.

Mrs Catherine Bradley (British Embassy at Den Haag) and Mr Henk W Swarttouw (Netherlands Embassy at London) were appointed as hon. observers at Council meetings.

Mr Michiel van Deursen was appointed chief-executive on February 1, 2001.

NBCC PERSONNEL

The Chamber employed 8 full time staff during the course of 2000. To assist with various projects and other activities part-time and freelance staff are hired in as required.

8 students from Dutch universities and business schools were awarded an internship.

The Chamber runs its own 'Retirement & Death Benefit Scheme' for staff in the UK. As of the beginning of 2001 there are no longer members employed by the Chamber contributing to the scheme. Details of the scheme are given in note 15 of DOC-3 in this report.

SUPPLY OF INFORMATION

The principal activity of the information section is to provide support to members and other enquirers in Britain and The Netherlands looking to develop all forms of commercial relations. Referrals of members' names to all relevant enquirers is an essential part of this ongoing activity.

The total amount of general enquiries received was again lower than in previous year. The most likely cause is that many companies now use the Internet for simple information queries and address details.

On the other hand the nature of the enquiries

received has changed with many companies asking more detailed and specific questions. The information section also dealt with the EVD 'Delegated Task' in 2000.

However as a result of the discontinuation of this delegated task contract as per January 2001, the information section as a separate entity has ceased to exist and its activities have now been incorporated in the general duties of the two offices of the NBCC.

EVD EXPORT PROMOTIONAL ACTIVITIES

Following the reorganisation, the Netherlands Government has decided to award the NBCC projects up to value of f180,000 over the years 2001, 2002 and 2003.

Like in previous years, the NBCC was involved in various aspects of EVD export promotional programmes with marketing and appointment schemes in the United Kingdom.

The Chamber continued to recruit and execute projects under the PSB-subsidy umbrella ('*Programma Starters Buitenland*'), commissioned by local Chambers and trade associations in The Netherlands and financially supported by the EVD. The scope of the PSB-programme is of particular interest to the NBCC as its in-house, as well as its immediate access to outside expertise, makes the NBCC well qualified to fulfil contracts under this scheme.

The Chamber carried out 12 assignments under the PSB-scheme in the review year.

BUSINESS SECRETARIAL SERVICES

This service includes secretarial office services, dedicated telephone answering, postbox, registered address and a payroll processing facility. Many of these services are used by Dutch companies starting to develop their business transactions in the UK.

The BTW and VAT reclaim service, the translation services and the electronic company reporting service, continue to be popular.

In addition to providing filed details of companies, the Chamber also offers credit checks. Throughout 2000, the Chamber continued acting as the general secretariat for COBCOE, the *Council of British Chambers of Commerce in Continental Europe*.

EVD GOVERNMENT DELEGATED TASK

During the year the Chamber carried out activities under the contract with the EVD, which is now controlled from the Royal Netherlands Embassy in London. Within the framework of this contract the Chamber was remunerated in 2000 for approximately 2,500 enquirers looking to procure products or services in The Netherlands, who were provided with details of relevant manufacturers and exporters. The contract expired on December 31, 2000.

MEMBERSHIP & MARKETING PUBLICATIONS

The new style full colour in-house magazine of the Chamber '*inTouch*' appeared four times in the year under review.

New and updated publications were produced in both offices of the NBCC. The Chamber is also acting as a distributor for outside publishers such as Thomson Directories Ltd. This has proved to be a very fruitful addition to the Chambers range of products and services.

TRADE PROMOTIONAL EVENTS

As in previous years, the Chamber was involved in the organisation of a number of trade missions, individual and collective appointment schemes, and seminars on trading with Britain and The Netherlands.

- In conjunction with the local Chambers of Commerce in Brabant and Limburg, the NBCC organised a multi-sectoral trade mission to the UK in June;
- In conjunction with the EVD, the Netherlands Embassy in London and trade association IRO, the NBCC organised a trade mission 'Selling to the British oil and gas industry' in September;
- One day fact finding trips with delegations of Dutch businessmen were organised to the following trade exhibitions in the UK throughout 2000: Food & Drink Expo, Interbuild, Royal Show and Railtex;
- Assistance was offered by the NBCC to the Netherlands Aerospace Group (NAG) during the Farnborough International Air Show during July;
- The NBCC hosted a stand for members during the Intrade exhibition in London.

MEMBERS & NETWORK ACTIVITIES

The NBCC held a meeting of the Anglia-Netherlands Business Forum in March in Norwich with Richard Greenhalgh, chairman of Unilever UK as the speaker.

The meeting was well attended with the Netherlands Ambassador amongst the guests.

The Scottish-Netherlands Business Forum was launched in Edinburgh in November with Alasdair Morrison MSP, Scottish Dep. Minister for Economic Affairs attending.

Dr. Andrew Sutherland of Oracle EMEA was the keynote speaker on the Internet and e-commerce.

In The Netherlands, the NBCC continued her activities as the secretariat of the overseas branch of the Institute of Directors (IOD).

As such, the office was involved in the organisation of a number of networking dinners and lunches with high profile speakers, to which NBCC members also have access at highly preferential rates. Speakers in the past year included Kwik-Fit founder Sir Tom Farmer, the Chairman of Motorola, David Brown, and Hilmar Kopper, Chairman of the Supervisory Board of DaimlerChrysler.

NBCC MEMBERSHIP

During the year overall membership was reduced on balance by 30. The main reasons for the resignations are the removal of members persistently delinquent in paying their fees, or for non-payment caused by bankruptcy and frequently by takeovers.

The year ended with the membership at 351.

ANNUAL LUNCHEON & AWARDS PRESENTATION

The 109th annual luncheon with over 250 guests attending was held at the Tower Thistle Hotel in London in November with the Rt Hon. Richard Caborn MP, British Minister for Trade, as the principal speaker.

The XIXth presentation of the Anglo-Dutch Awards for Enterprise, sponsored by ABN AMRO Bank, Royal Dutch/Shell, Royal Philips and Unilever, followed the lunch.

The Award scheme attracted a good number of highly interesting entries.

ANNUAL GENERAL MEETING

The 109th Annual General Meeting was held at 'Het Amstelpark Rosarium' in Amsterdam in January 2001. The meeting was followed by the traditional annual members' reception, which was sponsored by the directors of W&S Transition & Interim Management.

OUTLOOK FOR 2001 AND 2002

The restructuring of the Chamber was finalised in early 2001. With the recurring business from members, trade associations, the additional projects promised by the EVD and the Royal Netherlands Embassy for the period 2001-2003, the Council expects to reach a break-even situation at the end of 2001 and a return to a surplus of income over expenditure after that year.

THANKS

The General Council is grateful to all members for their assistance in a wide variety of formats throughout the year. Furthermore, we would like to express our special thanks to the Patrons, President and Vice-Presidents for their continued practical support.

We also wish to thank the staff at the Netherlands Foreign Investment Agency, the EVD, the British Embassy at Den Haag and the Royal Netherlands Embassy in London for their support.

A very special thank you goes to the members of staff, who left the Chamber as a result of the restructuring. With a track record of over many years they have considerably contributed to the success of the Chamber.

Finally we pay tribute to all staff members for their loyalty and continuous efforts for providing a professional service to promote members' interests throughout the year.

On behalf of The General Council,

Theo M M GREMMEN, Chairman

The Netherlands British Chamber of Commerce

owns all rights to and uses the following names and its abbreviations in its operations:

De Nederlands-Britse Kamer van Koophandel
De Nederlandse Kamer van Koophandel in het Verenigd Koninkrijk
De Britse Kamer van Koophandel voor Nederland

The Netherlands British Chamber of Commerce
The Netherlands Chamber of Commerce in London
The Netherlands Chamber of Commerce in the United Kingdom
The British Chamber of Commerce in The Netherlands
The Anglo-Dutch Trade Council
The Irish-Netherlands Trade Council

'inTouch'
The Anglo-Dutch Awards for Enterprise
Anglo-Dutch Trade Bulletin
NBNews
The Netherlands British Trade Directory and Desk Diary
The NBCC Register of Members

Anglia-Netherlands Business Forum
Scottish-Netherlands Business Forum

Netherlands-British Web Links



Donating Members

BP Nederland BV
KLM uk
Pink Elephant UK Ltd
Shell Nederland

Golden Tulip Hotels
Royal Philips Electronics
Shell Int. Petroleum Company Ltd
Unilever

Financial Statements

December 31, 2000

DOC-3 Contents	page
Statement of the General Council's responsibilities	2
Auditors' report to the Members	3
Income and Expenditure Statement	4
Balance sheet	5
Cash Flow Statement	6
Notes	7 - 12

STATEMENT OF THE GENERAL COUNCIL'S RESPONSIBILITIES

Company law requires the General Council to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Chamber and of the surplus or deficit for that period.

In preparing those financial statements, the General Council is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Chamber will continue in business.

The General Council is responsible for maintaining proper accounting records which disclose with reasonable accuracy at any time the financial position of the Chamber and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Chamber and to prevent and detect fraud and other irregularities.

AUDITORS' REPORT TO THE MEMBERS OF
THE NETHERLANDS BRITISH CHAMBER OF COMMERCE

We have audited the financial statements in DOC-3, pages 4-12.

Respective responsibilities of the General Council and auditors.

As described on page 2 of DOC-3 the General Council is responsible for the preparing the Report of the General Council and, as described on page 2 of Doc-3, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditors, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act. We also report to you if, in our opinion the Report of the General Council is not consistent with the financial statements, if the company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remunerations and transactions with the company is not disclosed.

Basis of opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the General Council in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Chamber's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error.

In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

Opinion

In our opinion the financial statements give a true and fair view of the state of the affairs of the Chamber as at December 31, 2000 and of its deficit for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG
Chartered Accountants
Registered Auditors

London, June 28, 2001

INCOME AND EXPENDITURE STATEMENT

for the year ending December 31

	Notes	2000 £	1999 £
INCOME			
Membership fees		78,497	81,982
Services and activities		251,954	291,997
Government contracts		32,853	87,956
Donations	2	<u>58,000</u>	-
		421,304	<u>461,935</u>
EXPENDITURE			
Staff costs	3	226,171	245,608
Office accommodation		56,730	53,107
Depreciation	8	5,272	5,722
Office running costs		45,198	48,948
Services and activities		87,988	135,913
Auditors' remuneration	4	7,646	6,000
Bad debts		832	4,111
Other		6,414	4,975
Re-organisation costs	3	<u>18,745</u>	-
		(454,996)	<u>(504,384)</u>
Operating (deficit) on continuing operations		(33,692)	(42,449)
Exchange (loss)		(4,102)	(5,441)
Interest receivable	6	<u>167</u>	<u>300</u>
		(3,935)	<u>(5,141)</u>
(Deficit) of income over expenditure before taxation		(37,627)	(47,590)
Taxation	7	<u>(33)</u>	<u>(60)</u>
(Deficit) of income over expenditure after taxation	11	<u>(37,660)</u>	<u>(47,650)</u>

There is no recognised income or expenditure other than that passing through the Income and Expenditure Statement.

BALANCE SHEET

as at December 31

	Notes	2000 £	1999 £
FIXED ASSETS			
Tangible assets	8	9,031	13,616
CURRENT ASSETS			
Debtors	9	88,524	115,933
Cash at bank and in hand		41,164	90,004
		<u>129,688</u>	<u>205,937</u>
CREDITORS			
Amounts falling due within one year	10	(126,365)	(169,539)
NET CURRENT ASSETS		<u>3,323</u>	<u>36,398</u>
TOTAL ASSETS LESS CURRENT LIABILITIES		<u><u>12,354</u></u>	<u><u>50,014</u></u>
MEMBERS' FUNDS	11	<u><u>12,354</u></u>	<u><u>50,014</u></u>

These financial statements were approved by the General Council on June 28, 2001.

On behalf of the General Council,

Theo M M GREMMEN, Chairman

Joop C KRENNING, Hon. Treasurer

CASH FLOW STATEMENT

for the year ending December 31

	Notes	2000 £	1999 £
		<u> </u>	<u> </u>
Net cash (outflow) from operating activities	13	(44,158)	(77,472)
Return on investments and servicing of finance			
Interest received		167	300
Taxation			
Corporation tax paid		(60)	(400)
Capital expenditure			
Payments to purchase tangible fixed assets		(687)	(3,003)
(Decrease) in cash	14	<u><u>(44,738)</u></u>	<u><u>(80,575)</u></u>

NOTES *(forming part of the financial statements)***1. ACCOUNTING POLICIES**

The following policies have been applied consistently in dealing with items which are considered material in relation to the financial statements.

Constitution

The Chamber is an incorporated company limited by guarantee having a licence to omit the word 'Limited'.

Basis of preparation

The financial statements have been prepared under the historical cost convention and in accordance with applicable accounting standards.

True and fair override

The General Council have used the true and fair override by presenting the results for the year in the form of an income and expenditure statement rather than a profit and loss account. The General Council believe that the nature of the business makes a profit and loss account inappropriate.

Fixed assets and depreciation

Depreciation is provided to write off the cost of tangible fixed assets by equal instalments over the estimated useful economic lives as follows:

Office furniture and equipment	5 years
--------------------------------	---------

Taxation

The charge for taxation is based on the results for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Provision for deferred taxation is made if there is reasonable evidence that such deferred taxation will be payable in the foreseeable future.

Foreign currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of transaction. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date. Gains or losses on translation are included in the Income and Expenditure account.

Leased assets

Rentals in respect of operating leases are charged to the income and expenditure account on a straight line basis over the lease term.

Pension costs

The Chamber operates a retirement and death benefit scheme providing benefits based on final pensionable pay. The assets of the scheme are held separately from those of the Chamber. Contributions to the scheme are charged to the Income and Expenditure account so as to spread the cost of pensions over employees' working lives with the Chamber. The contributions are determined by a qualified actuary on the basis of triennial valuations using the aggregate method of valuation.

NOTES (continued)*Membership fees*

The annual membership fees are due in advance from the first day of the month of joining. Each new and renewal fee is credited to income in 12 equal monthly instalments, the first one in the month of joining or renewing.

Government contracts

Government contracts are recognised on an accruals basis.

Donations

The donations are recognised when promised.

2. ANALYSIS OF INCOME

	2000 £	1999 £
<u>Membership fees</u>		
United Kingdom	32,494	34,203
The Netherlands	<u>46,003</u>	<u>47,779</u>
	78,497	81,982
<u>Services and activities</u>		
United Kingdom	118,610	167,415
The Netherlands	<u>133,344</u>	<u>124,582</u>
	251,954	291,997
<u>Government contracts</u>		
United Kingdom	-	-
The Netherlands	<u>32,853</u>	<u>87,956</u>
	32,853	87,956
Donations	<u>58,000</u>	-
	<u>421,304</u>	<u>461,935</u>

Donations

The donations refer to the total amount of donations by members to create a going concern basis for the company.

3. STAFF NUMBERS AND COSTS

	2000 £	1999 £
<u>Employee costs</u>		
Wages and salaries	184,544	185,313
Social security costs	23,187	21,925
Pension costs	9,505	9,075
Other staff costs	<u>8,935</u>	<u>29,295</u>
	<u>226,171</u>	<u>245,608</u>

Re-organisation costs

These costs refer to statutory redundancy payments paid to three members of staff made involuntary redundant from February 1, 2001 as part of the Chamber's re-organisation.

Average number of employees during the year	8	8
---	---	---

NOTES (continued)**4. AUDITOR'S REMUNERATION**

The auditor's remuneration includes £6,000 (1999 - £6,000) for audit services and £ 1,646 (1999 - £nil) for other services.

5. GENERAL COUNCIL MEMBERS' EMOLUMENTS

In respect of the year ended December 31, 2000 none of the members of the General Council received a remuneration.

6. INTEREST RECEIVABLE

	2000 £	1999 £
Income from short-term deposits	<u>167</u>	<u>300</u>

7. TAXATION

	2000 £	1999 £
Corporation tax @ 20% on taxable income	<u>33</u>	<u>60</u>

Subject to agreement of the 2000 tax computations the Chamber has tax losses carried forward to offset against future trading income of approximately £64,000.

8. TANGIBLE FIXED ASSETS

<i>Cost</i>	Office furniture and equipment £
At January 1, 2000	165,095
Disposals and disused items	(136,997)
Additions	<u>687</u>
At December 31, 2000	<u>28,785</u>
 <i>Depreciation</i>	
At January 1, 2000	151,479
Disposals and disused items	(136,997)
Charge for the year	<u>5,272</u>
At December 31, 2000	<u>19,754</u>
 <i>Net book value</i>	
At December 31, 2000	<u>9,031</u>
At December 31, 1999	<u>13,616</u>

NOTES (continued)**9. DEBTORS, amounts falling due within one year**

	2000 £	1999 £
	<u> </u>	<u> </u>
Trade debtors	22,482	30,442
Other debtors	2,786	2,944
Taxation	-	2,355
Prepayments and accrued income	63,256	80,192
	<u>88,524</u>	<u>115,933</u>

10. CREDITORS, amounts falling due within one year

	2000 £	1999 £
	<u> </u>	<u> </u>
Trade creditors	41,637	30,714
Taxation	935	-
Accruals and deferred income	83,793	138,824
	<u>126,365</u>	<u>169,538</u>

11. RECONCILIATION OF MOVEMENTS IN MEMBERS' FUNDS

	2000 £	1999 £
	<u> </u>	<u> </u>
(Deficit) for the financial year	(37,660)	(47,650)
Opening members' funds	50,014	97,664
Closing members' funds	<u>12,354</u>	<u>50,014</u>

12. LEASING COMMITMENTS

The Chamber has commitments for yearly payments under building rental agreements and operating leases as follows:

Expiring within:	Yearly rental payments £
	<u> </u>
1 year	-
2-5 years	29,000
over 5 years	-

This commitment is being re-negotiated with the landlord to obtain a more favourable rental agreement.

NOTES (continued)**13. RECONCILIATION OF OPERATING SURPLUS TO NET CASH (OUTFLOW)
FROM OPERATING ACTIVITIES**

	2000	1999
	£	£
Operating (deficit)	(33,692)	(42,449)
Depreciation charge	5,272	5,722
Decrease / (Increase) in debtors	27,409	(65,591)
(Decrease) / Increase in creditors (excl. corporation tax)	(43,147)	24,846
Net cash (outflow) from operating activities	<u>(44,158)</u>	<u>(77,472)</u>

14. RECONCILIATION OF NET CASH FLOW TO MOVEMENT IN FUNDS

	2000	1999
	£	£
(Decrease) in cash in the year	(44,738)	(80,575)
Effect of foreign exchange rate changes	(4,102)	(5,441)
Net funds at the start of the year	(48,840)	(86,016)
	90,004	176,020
Net funds at the end of the year	<u>41,164</u>	<u>90,004</u>

15. RETIREMENT AND DEATH BENEFIT SCHEME

The most recent actuarial valuation of the retirement and death funded benefit scheme for staff employed in Britain was at January 1, 1996 and showed that the market value of the scheme's assets was £287,000 and that the actuarial value of those assets represented 146% of the benefits that had accrued to members, after allowing for expected future increases in earnings. The valuation as per December 31, 1999 is under way.

The overall contributions payable to the scheme as of January 1, 1997 are at 11.1% of earnings, being made up of 3.6% employee contributions and 7.5% employer's contribution.

An actuarial valuation is conducted every three years. The assumptions which have the most significant effect on the results of the valuation are those relating to the rate of return on investments, the rate of increase in salaries, the number of withdrawals and replacements and the control period. It was assumed that the investment returns would be 8.75% per annum, that salary increases would average 8% per annum, that the number of withdrawals and replacements would be nil and that the control period would be 21 years.

The pension charge for the year amounted to £9,505 (1999: £9,075). There were no outstanding contributions at December 31, 2000 (1999 £ 25,164).

NOTES *(continued)***16. RELATED PARTIES**

Services and activities expenditure include a commission charge for director's services not exceeding £4,000. These services are charged by *Interface Business Resource Ltd.* at arms length.

In the course of its normal activities the Chamber also provides services and goods to its members at arms length.
